A-REIT <sup>1st</sup> Quarter Financial Results 01 April to 30 June 2011 Supplementary Information



## **Supplementary Information For three months ended 30 June 2011**

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Figure 1: Occupancy Rates for A-REIT's portfolio

		Net Lettable		Occupancy as at		
A.	MULTI-TENANTED BUILDINGS	Area (sqm)	30 Jun 11	31 Mar 11	31 Dec 10	
	Business & Science Parks					
1.	The Alpha	21,675	89.6%	88.8%	88.8%	
2.	The Aries	13,306	97.4%	96.5%	94.8%	
3.	The Capricorn	21,475	98.3%	92.1%	92.1%	
4.	The Gemini	24,204	93.9%	94.1%	92.9%	
5.	Honeywell Building	14,438	81.3%	81.3%	78.1%	
6. 7.	Telepark	24,635	99.4%	99.4%	99.4% 68.2%	
7. 8.	Techquest iQuest@IBP	6,545 9,123	75.2% 86.6%	67.0% 92.5%	92.5%	
9.	HansaPoint@CBP	9,123 17,310	100.0%	100.0%	100.0%	
	Acer Building	22,072	89.4%	91.9%	90.9%	
	Rutherford & Science Hub	21,485	85.5%	85.5%	80.5%	
12.	1,3 & 5 Changi Business Park	62,847	91.9%	86.5%	68.9%	
	Crescent	- ,-				
13.	13 International Business Park	7,189	55.9%	67.8%	67.8%	
14.	Neuros & Immunos	28,345	99.5%	100.0%	n.a.	
	Light Industrial					
	Techplace I	59,641	96.8%	95.4%	95.9%	
	Techplace II	77,669	97.6%	96.6%	97.3%	
	27 Ubi Road 4	7,227	99.0%	57.9%	100.0%	
	Tampines Biz-Hub Ubi Biz-Hub	14,500	89.7%	90.5%	92.9% 94.4%	
	84 Genting Lane	10,725 9,759	100.0% 99.2%	100.0% 100.0%	94.4% 97.7%	
	5 Tai Seng Drive	11,410	100.0%	100.0%	100.0%	
22.	12 Woodlands Loop	17,075	100.0%	100.0%	100.0%	
	3 Tai Seng Drive	12,390	97.6%	97.6%	76.7%	
	53 Serangoon North Ave 4	8,469	44.4% <sup>1</sup>	100.0%	100.0%	
	Hi-tech Industrial					
25.	Techlink	34,542	97.8%	94.4%	94.4%	
26.	Siemens Center	27,781	97.2%	99.4%	99.4%	
27.	Techpoint	41,998	89.9%	88.0%	88.0%	
	KA Centre	13,555	96.0%	87.6%	86.9%	
29.	KA Place	6,652	93.9%	97.5%	100.0%	
30. 31.	Pacific Tech Centre Techview	19,645 37,743	84.9% 54.6%	84.9% 56.1%	88.5%	
31. 32.	1 Jalan Kilang	6,083	100.0%	100.0%	74.7% 100.0%	
	•					
33.	50 Kallang Avenue	14,196	77.2%	79.3%	78.5%	
24	Logistics & Distribution Centres	27,554	92 40/	92.49/	92.20/	
	LogisTech .	•	82.4%	82.4%	82.2%	
	Changi Logistics Centre	39,241	97.9%	97.7%	97.0%	
36.	Nan Wah Building	15,580	92.8%	97.9%	97.9%	
37.	Xilin Districentre Building A & B	20,784	100.0%	91.3%	91.3%	
38.	Xilin Districentre Building D	14,236	82.6%	86.6%	86.6%	
39.	LogisHub@Clementi	23,168	94.4%	98.9%	98.9%	
40.	1 Changi South Lane	23,528	100.0%	100.0%	100.0%	
41.	Pioneer Hub	81,390	100.0%	100.0%	89.3%	

<sup>&</sup>lt;sup>1</sup> A-REIT repossessed this property in 1QFY10/11 and has since leased out about 44.4% of the property. Based on this occupancy, it has security deposit which can be used to top up the rental to the original amount for the next 3 months while the balance space is being marketed

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Α.	MULTI-TENANTED BUILDINGS	Net Lettable Area (sqm)	Occupancy as at		
Α.			30 Jun 11	31 Mar 11	31 Dec 10
42.	15 Changi North Way	28,691	100.0%	100.0%	100.0%
43.	10 Toh Guan Road <sup>2</sup>	12,862	100.0%	100.0%	100.0%
44.	Xilin Districentre Building C	13,035	87.3%	83.1%	83.1%
	Sub-total for	1,025,778	92.5%	92.1%	91.1%
	Multi-tenanted Buildings				

Some space was decommissioned for asset enhancement works to reposition the building for higher value usage. A-REIT has security deposit which can be used to top up the rental to the original amount for the next 6 months while the balance space is marketed

			Occupancy as at		
	B. SINGLE-TENANTED	Net Lettable	Occupancy as at		s at
	BUILDINGS	Area (sqm)	30 Jun 11	31 Mar 11	31 Dec 10
	Business & Science Parks				
1.	Ultro Building	10,127	100.0%	100.0%	100.0%
2.	PSB Building	21,689	100.0%	100.0%	100.0%
3.	31 International Business Park	50,286	100.0%	100.0%	100.0%
4.	DBS Asia Hub	32,104	100.0%	100.0%	100.0%
	Light Industrial				
5.	OSIM HQ Building	15,068	100.0%	100.0%	100.0%
6.	Ghim Li Building	7,230	100.0%	100.0%	100.0%
7.	SB Building	11,895	100.0%	100.0%	100.0%
8.	Volex Building	8,000	100.0%	100.0%	100.0%
9.	52 Serangoon Ave 4	11,799	100.0%	100.0%	100.0%
10.	Hyflux Building	16,980	100.0%	100.0%	100.0%
11.	Weltech Building	6,509	100.0%	100.0%	100.0%
12.	BBR Building	5,421	100.0%	100.0%	100.0%
13.	Hoya Building	6,282	100.0%	100.0%	100.0%
14.	NNB Industrial Building	9,794	100.0%	100.0%	100.0%
15.	37A Tampines St 92	9,604	100.0%	100.0%	100.0%
16.	Hamilton Sundstrand Building	16,744	100.0%	100.0%	100.0%
17.	Thales Building	7,772	100.0%	100.0%	100.0%
18.	Aztech Building	13,807	100.0%	100.0%	100.0%
19.	Super Industrial Building	18,079	100.0%	100.0%	100.0%
		10,723	100.0%	100.0%	100.0%
20.	26 Senoko Way	12,265	100.0%	100.0%	100.0%
21.	1 Kallang Place	•			
22.	11 Woodlands Terrace	2,219	100.0%	100.0%	100.0%
23.	18 Woodlands Loop	16,601	100.0%	100.0%	100.0%
24.	9 Woodlands Terrace	2,341	100.0%	100.0%	100.0%
25.	8 Loyang Way 1	12,069	100.0%	100.0%	100.0%
26.	31 Joo Koon Circle	14,635	100.0%	100.0%	100.0%
27.	247 Alexandra Road	12,803	100.0%	100.0%	100.0%
00	Hi-tech Industrial	07.070	400.00/	400.00/	400.00/
28.	Infineon Building	27,278	100.0%	100.0%	100.0%
29.	Wisma Gulab	11,821 25,129	100.0%	100.0%	100.0%
30.	Kim Chuan Telecommunications Complex	25,129	100.0%	100.0%	100.0%
31.	138 Depot Road	26,485	100.0%	100.0%	100.0%
32.	2 Changi South Lane	20,939	100.0%	100.0%	100.0%
33.	CGGVeritas Hub	8,671	100.0%	100.0%	100.0%
34.	30 Tampines Industrial Ave 3	9,593	100.0%	100.0%	100.0%
35.	38A Kim Chuan Road	32,885	100.0%	100.0%	100.0%
	Logistics & Distribution Centre				
36.	IDS Logistics Corporate HQ	21,883	100.0%	100.0%	100.0%
37.	C&P Logistics Hub	128,021	100.0%	100.0%	100.0%
38.	MacDermid Building	5,085	100.0%	100.0%	100.0%
39.	Freight Links (Changi) Building	20,724	100.0%	100.0%	100.0%
40.	Freight Links (Toh Guan) Building	23,723	100.0%	100.0%	100.0%
41.	SENKEE Logistics Hub	71,994	100.0%	100.0%	100.0%
42.	JEL Centre	9,494	100.0%	100.0%	100.0%
43.	Logistics 21	47,616	100.0%	100.0%	100.0%
44.	Sembawang Kimtrans	15,410	100.0%	100.0%	100.0%
					Dog 4/12

B.	SINGLE-TENANTED	Net Lettable	Occupancy as at		at
	BUILDINGS	Area (sqm)	31 Mar 11	31 Dec 10	30 Sept 10
45.	Goldin Building	20,094	100.0%	100.0%	100.0%
46.	Sim Siang Choon Building	12,981	100.0%	100.0%	100.0%
47.	71 Alps Avenue	11,627	100.0%	100.0%	100.0%
	Warehouse Retail Facilities				
48.	Courts MegaStore	28,410	100.0%	100.0%	100.0%
49.	Giant Hypermart	42,178	100.0%	100.0%	100.0%
	Sub-total for Single-tenanted Buildings	984,888	100.0%	100.0%	100.0%
	Portfolio Total	2,010,666	96.2%	96.0%	95.6%

Note: 1 Senoko Avenue, a Light Industrial property, is not included in the table above as it is undergoing redevelopment to reposition it into a food hub

Figure 2: A-REIT average gross rental rates for the three months ended 30 June 2011

Average Gross Rental Rates (S\$ psf per month)						
	A-REIT (psf per month)					
Sector	Range	Weighted Average	Median	(psf per month)		
Business & Science Park	\$2.80 - \$4.50	\$3.52	\$3.64	\$3.80		
Hi-tech Industrial	\$2.00 - \$3.79	\$2.87	\$2.81	\$2.75		
Light Industrial & Flatted Factories	\$1.16 - \$2.23	\$1.54	\$1.59	\$1.85		
Logistics & Distribution Centres	\$0.90* - \$1.80	\$1.36	\$1.44	\$1.70		

<sup>\*</sup>Renewal of a large space on triple-net basis

## Sources:

A-REIT's rates are based on the weighted average of gross rental rates for new leases, expansions and renewals URA 1Q 2011 Report, CBRE Market View Singapore 2Q2011

Figure 3: Existing industrial space stock of 37.9 million sqm of which 7.0 million sqm is logistics and distribution centres

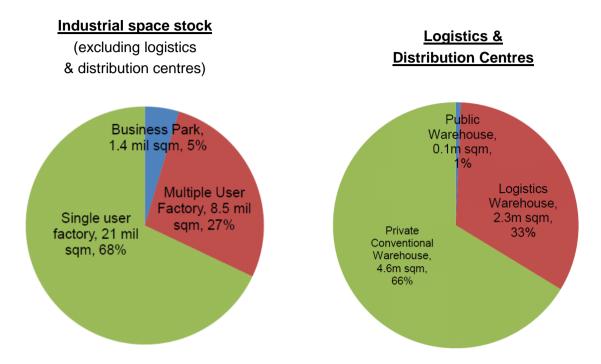


Figure 4: Deferred Payment in A-REIT's Portfolio

Property	Acquisition Date	Deferred Amount as at 30 June 2011 (S\$ m)	Purchase Price (S\$ m)
Wisma Gulab	Dec 04	7.2	55.7

Total Assets as at 30 June 2011 S\$5.5 billion % of deferred amount in relation to total assets 0.1%

**Figure 5: Sector Performance** 

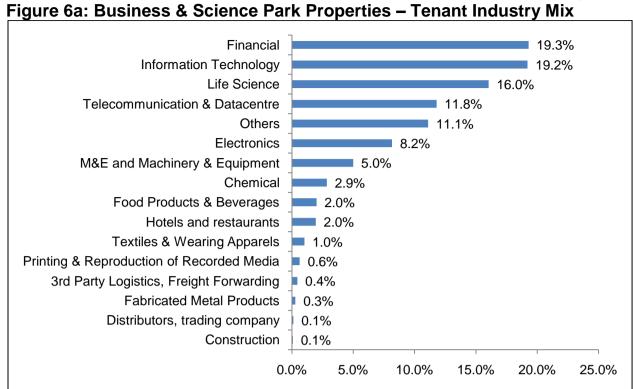
Net Property Income for 3 months ended 30 June

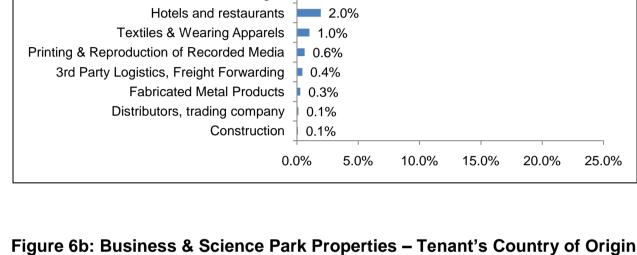
	1Q FY11/12 <sup>1</sup> S\$'m	1Q FY10/11 S\$'m	1Q FY11/12 vs 1Q FY10/11 Variance S\$'m
Business Park Properties Gross Revenue Property Operating Expenses	40.3	31.5	8.8
	12.6	7.8	4.8
Net Property Income	27.7	23.7	4.0
Hi-Tech Industrial Properties Gross Revenue Property Operating Expenses Net Property Income	28.2 <sup>2</sup>	29.7	(1.5)
	8.2	7.9	0.3
	20.0	21.8	(1.8)
<u>Light Industrial Properties</u> Gross Revenue Property Operating Expenses Net Property Income	20.3 4.4 15.9	20.3 4.6 15.7	(0.2) 0.2
Logistics Properties Gross Revenue Property Operating Expenses Net Property Income	27.9	28.9 <sup>3</sup>	(1.0)
	5.4	5.5	(0.1)
	22.5	23.4	(0.9)
Warehouse Retail Facilities Gross Revenue Property Operating Expenses Net Property Income	3.2	3.2	-
	0.5	0.5	-
	2.7	2.7	-
Total Gross Revenue Property Operating Expenses Net Property Income	119.9	113.6	6.3
	31.1	26.3	4.8
	88.8	87.3	1.5

<sup>&</sup>lt;sup>1</sup> Based on 93 properties as at 30 June 2011 and 92 properties as at 30 June 2010

<sup>&</sup>lt;sup>2</sup> Gross revenue decreased due to decommissioning of part of Techview for asset enhancement works to reconfigure the floor plates to create a courtyard on the upper levels of the building to enhance the attractiveness and value of this property

<sup>&</sup>lt;sup>3</sup>1Q FY10/11 gross revenue included one-off liquidated damages payment of S\$2.2 million which was not present in 1Q FY11/12.





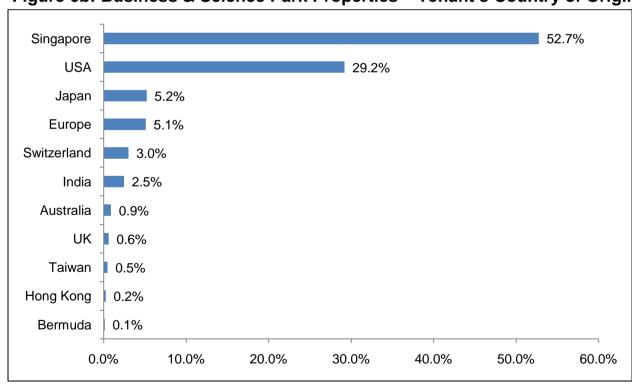


Figure 7a: Hi-Tech Industrial Properties - Tenant Industry Mix

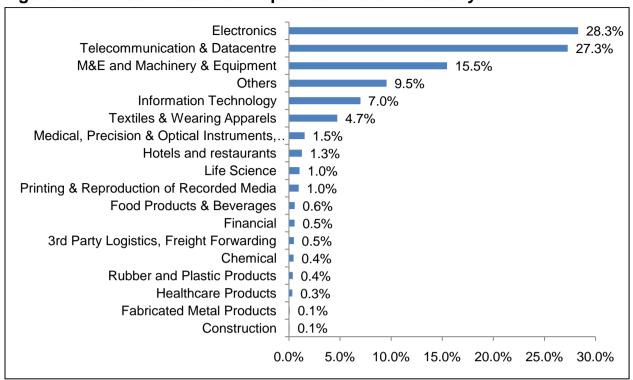
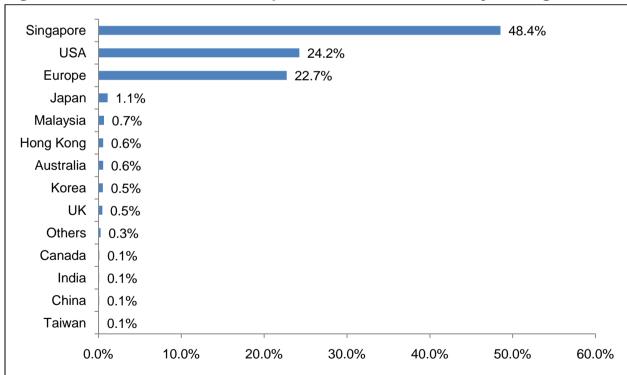


Figure 7b: Hi-Tech Industrial Properties – Tenant's Country of Origin



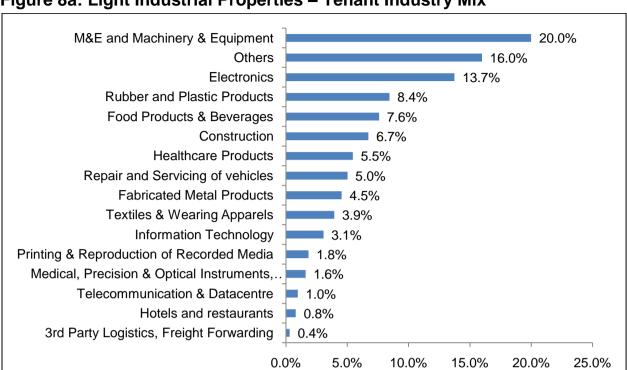
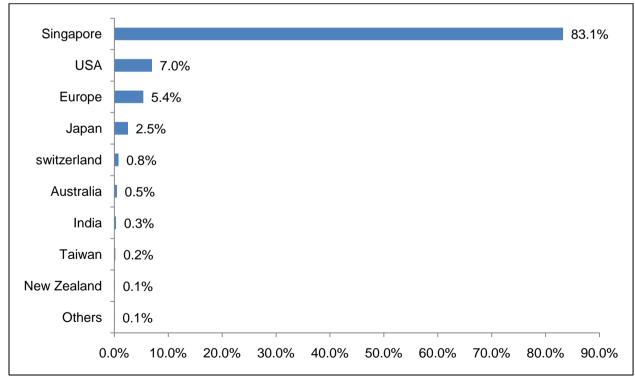


Figure 8a: Light Industrial Properties - Tenant Industry Mix





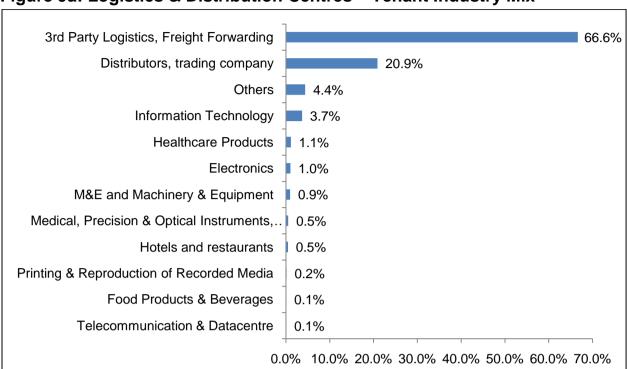


Figure 9a: Logistics & Distribution Centres – Tenant Industry Mix



